



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

SERVETEL

Virtual Campus Recruitment – 2021 Passing Out Batch

Only for Students of Amity Education Group

Only for Unplaced & Eligible Students

Last Date to Register – 5:00 PM, 12th May 2021

Company	SERVETEL
Website	www.servetel.in
Batch	2021 Passing Out Batch
Date of Campus	Will inform be informed
Joining	Immediate
Job Title	Sales Engineer
Eligible Degrees	B.Tech / B.Sc /BCA
Eligible Branches	All Streams
Eligibility Criteria	No Criteria
Location	Delhi /NCR
Skills Required	<ul style="list-style-type: none">• Should be a quick learner.• Having knowledge of the Cloud Telephony Products and Services is a plus• Ability to work both independently and as part of a team.• Excellent Communication Skills (English)• Should be comfortable with rotational shifts and weekly offs
Job Responsibilities	<ul style="list-style-type: none">• Responsible to handle technical sales inquiries accurately within defined TAT.• Responsible to do continuous follow-up with leads/clients.• Responsible to handle client retention process under the guidance of TL/Manager.• Ensure that all documentation, record, compliance is maintained properly to avoid any loss of record/information.• Engaging new customers and making presentations or pitches outlining the benefits of product/ services.• Well versed with company's technical product features to demonstrate excellent technical sales pitch.• Understanding the client requirements and then customizing the product/ services as per their needs

	<ul style="list-style-type: none"> • Liaising with existing clients, deliver strong after-sales support and technical back up thereby enhancing customer experience. • Expedite the resolution of customer problems and complaints to clients maximize satisfaction • Maintaining relationship with all potential and existing clients. Ensuring proper servicing and after sales support to clients. • Data reporting to management and gathering market intelligence. • Collaborate with the Sales team on sales strategy and optimization. • Reaching and exceeding quarterly and annual sales targets for Servetel Communications Private Limited
Compensation (CTC)	CTC: 4.0 LPA
How to Apply?	<p>Interested and eligible students need to apply on the link given below latest by 5:00PM, 12th May 2021</p> <p><u>CLICK HERE</u></p>

My Best Wishes are with you!

Prof (Dr.) Ajay Rana

Ph.D (CSE) & M.Tech (CSE) - Two Time Gold Medalist
SMIAENG, SMIACSIT, LMISTE, LMPF, LMCSI & MIET (UK)

Senior Vice President – Amity Education Group

Dean – Industry & Academia Alliance

Advisor – Amity Education Group